

ACENDA

O1 ABOUT US **O2**OUR COMPETENCIES

O3SHOWCASE





TDMG is the most experienced and reliable partner that heighten your customer relationship through real and innovative brand experiences.

Since 1999, we have been operated nationwide MNC campaigns from onground to online, and now across omnichannel.



We provide reliable plans and ideas to enhance customer brand experience that volume up sales performance directly across multi points of sale through:



Provide services of planning and operating experiential marketing activities that directly engage with consumer through nationwide point of sale.



Create and produce brand experience ideas to activate and convert target consumer through omnichannel.



BRAND ACTIVATION



SAMPLING PROMOTION REDEMPTION LICENSE



- On Trade
- Off Trade





EVENT

- In-door event
- Public event
- Nationwide serial events



SHOPPERTAINMENT



IN-HOUSE DIGITAL SOLUTIONS

- Digital Activation
- Digital Promotion
- Gamification
- CRM

RELIABLE

The company culture, project management process and working policy help our workforce ensure the consistency of integrity performance and behavior.

SUSTAINABLE

We invest and seek for sustainable solutions, partners and technologies that

- Enhance our workforce's professional background and successors' path to success.
- Run our business WIP, project operation process that sustain our best quality in delivering service following MNC sustainable policies.

CORE VALUES

RESPONSIVE

For all issues in the operation of project management, we have abilities

- to respond quickly;
- · to open to suggestion;
- · to be well-disposed

for win-win solutions in any context, anytime, anywhere.

INNOVATIVE

We consistently apply and develop technologies for brand experience, project operation, report and KPI measurement that lead us to

- real-life experience ideas;
- · report real-time; and
- volume up real KPIs directly

that make our trust is real with clients.

TRUONG DOAN CLIENTS BY COMPANY

F&B

PHARMA

COSMETIC

































TRUONG DOAN CLIENTS BY BRAND

F&B

PHARMA

COSMETIC

























































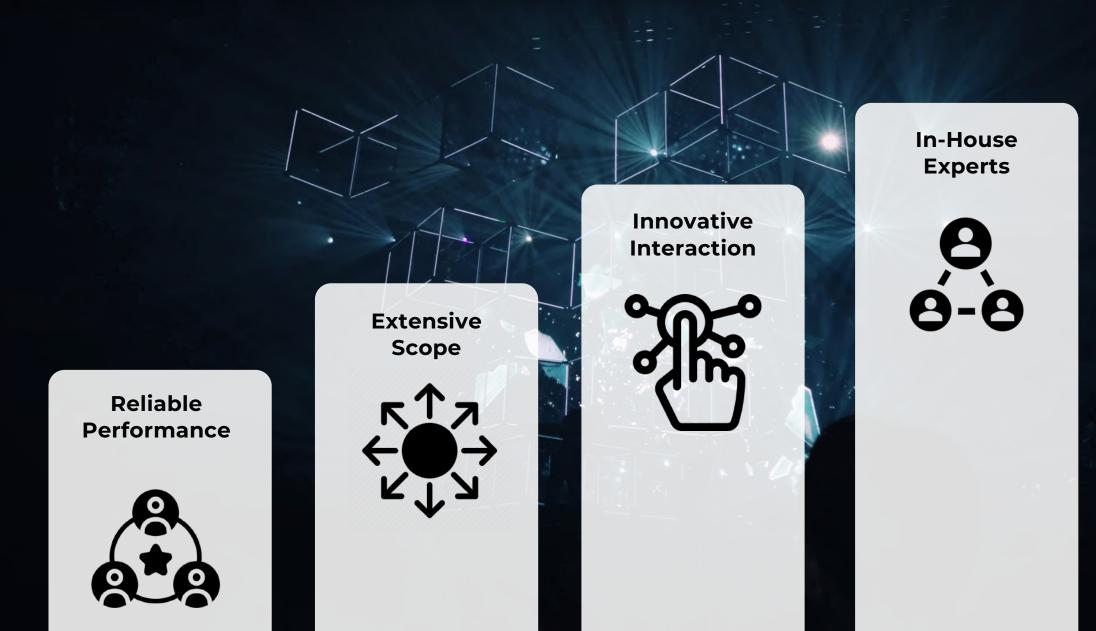








VALUED COMPETENCIES











OVER 25-YEAR RELIABLE PERFORMANCE

We build and maintain client trust through lean operation and integrity process. The high performance and consistent quality in execution is what we insist on without any compromise.

RTB

Long term partner since 1999 with top MNC and we growth together over 25 years. We satisfy the highest standard in project operating process with

- Close relationship with authorities for license.
- ISO 9001:2015 and ISO 27001:2013,... certifications.



Reliable performance

Extensive scope

Innovative interaction



OVER 25-YEAR RELIABLE PERFORMANCE

LICENSES

ISSUED BY NO. **TYPES OF LICENSES/CERTIFICATES OBTAINED** Certificate of Business registration HCMC Planning and Investment Dept. Certificate of Food Safety Conditions for Food Administration Department 2 Truong Doan premises Certificate of Food Safety Knowledge Food Safety Training & Application Center 3 for sampling team Certificate of Food Safety Conditions for sampling supplier premises (ice, Food Administration Department 4 water, etc.) Certificate of non-financial management systems including Environmental, Labor 5 **Ecovadis** & Human Rights, Ethics and Sustainable Procurement impacts

ISO CERTIFICATE



MANAGEMENT SYSTEM CERTIFICATE

16 April 2024

Valid: 16 April 2024 - 31 October 2025

This is to certify that the management system of

TRUONG DOAN CO., LTD

107A Ho Thi Ky, Ward 1, District 10, Ho Chi Minh City, Vietnam

has been found to conform to the Information Security Management System standard:

ISO/IEC 27001:2013

This certificate is valid for the following scope: Providing of Advertising and Experiential Marketing Services



MANAGEMENT SYSTEM CERTIFICATE

16 April 2024

Valid: 16 April 2024 - 15 April 2027

This is to certify that the management system of

TRUONG DOAN CO., LTD

107A Ho Thi Ky, Ward 1, District 10, Ho Chi Minh City, Vietnam

has been found to conform to the Quality Management System standard:

ISO 9001:2015

This certificate is valid for the following scope:

Providing of Advertising and Experiential Marketing Services

Place and date: Singapore, 16 April 2024



For the issuing office: DNV - Business Assurance 16 Science Park Drive, DNV Technology Centre, Singapore 118227, Singapore







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Siang Hool Sitas Ding







We deliver real-life brand experience from on ground to online nationwide and omnichannel.

RTB

- 1. Nationwide offices, warehouses and work forces allow us to manage large scope of project ideas and execution.
- 2. Channel insight provided by experts have been working over 25 years across touchpoints of FMCG, Food & Beverages, Alcoholic, Pharmacy, Cosmetic, etc.
- 3. We deliver all extensive scope through self-developed apps:
 - to commit KPIs;
 - to control quality of execution process;
 - to manage real-time report of warehouse / transportation and field-force.





NATIONAL OFFICE AND WAREHOUSE

Full capacity of more than 2,000m2 to store POSM and Products in key cities



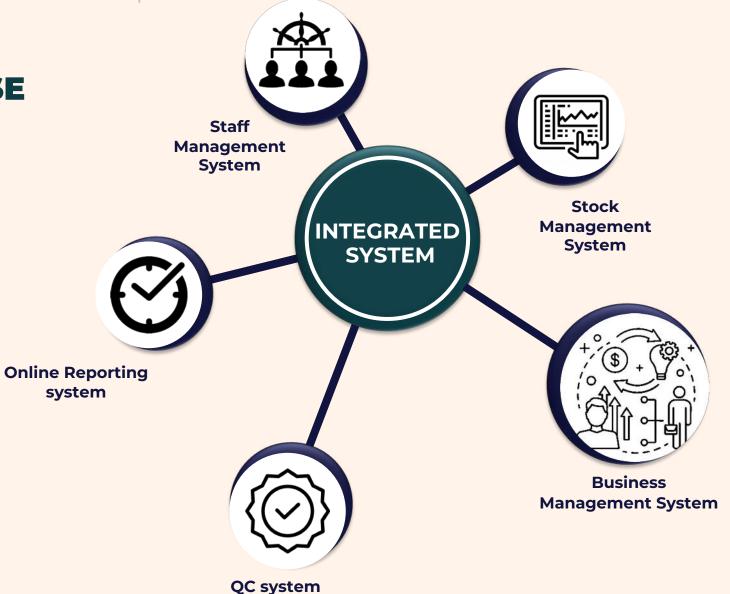
Extensive scope

Innovative interaction



AUTOMATED IN-HOUSE MANAGMENT SYSTEM

We have developed an Integrated project management system and put into practice to improve the efficiency and quality of the works.











INNOVATIVE INTERACTION

We are now in-house software and component developer, system integration, interactive installation that allow us to enhance brand experience, trade activations nationwide across omnichannel that volume up your business directly.

RTB

- In-house developers, IT
- In-house interactive technology experts.



IN-HOUSE EXPERTS

With more than 20 years experience



CHAU NGUYENManaging Director

SP/PB





BRAND EVENT

PRODUCT LAUNCHING EXPERIENTIAL EVENT CORPORATE EVENT FESTIVAL PUBLIC EVENT

With captivating concept, stunning design, and meticulous production, we have earned the trust of hi-end cosmetic brands to handle their product launch projects, which always require us to meet the highest standards of perfection and attention to detail. Furthermore, we are expanding our event management services by organizing and executing public outdoor events, ensuring operational and managerial excellence.









EVENT - EXPERIENCE STUDIO RADIANCE SERUM-POWEREDTM FOUNDATION

Brand: M-A-C

Channel: Private lounge – Diamond Plaza

ACHIEVEMENT:

Successfully brings an extraordinary experience to Makeup Artists regarding M-A-C foundation products, accompanying M-A-C on the artistic journey of enhancing the beauty of millions of individuals of all ages, ethnicities, and genders.

M-A-C EVENT - EXPERIENCE STUDIO RADIANCE SERUM-POWEREDTM FOUNDATION

















LAUNCHING EVENT ADVANCED NIGHT REPAIR EYE SUPERCHARGED

Brand: Estee Lauder

Channel: Shopping mall HCMC & Ha Noi

ACHIEVEMENT:

Successfully introduce new product by impressive event with more than 100 guests who are the famous KOLs/ Tiktokers in skincare, cosmetic fields



Launching event | Advanced Night Repair Eye Supercharged

















ANESSA X DORAEMON LAUNCHING

Brand: Anessa

Channel: AEON MALL

ACHIEVEMENT:

Successfully introduce new product of Anessa combine with Doraemon by impressive event





ANESSA X DORAEMON LAUNCHING

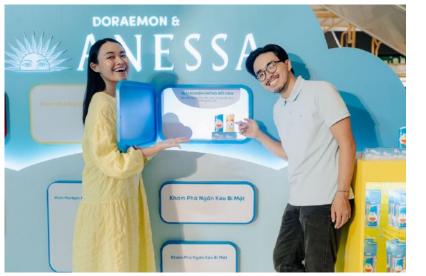




















PARTNERSHIP WORKSHOP

Location: Sheraton Hotel HCM

ACHIEVEMENT:

Successfully push up spirit sustainable partnership between SPVB and their strategic partners

SUNTORY PEPSICO | PARTNERSHIP WORKSHOP





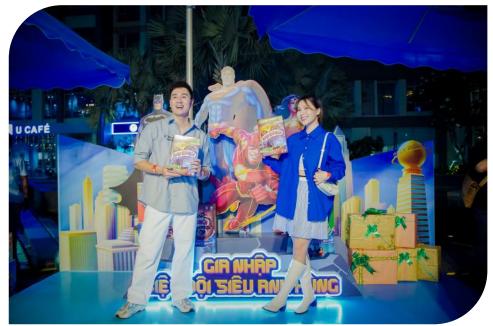
NESTLE VIET NAM X CGV PREMIRE FLASH MOVIE

Channel: CGV in HCM & Ha Noi

ACHIEVEMENT:

Successfully operate movie premiere event for Nestle internal







NESTLE VIETNAM X CGV | PREMIRE FLASH MOVIE















Location: Da Lat – Hai Phong – Nha Trang

ACHIEVEMENT:

- Accompany with MILO brand to encourage children to practice swimming.
- Each event has more than 5000 participants / location







LỄ PHÁT ĐỘNG GIẢI BƠI PHÒNG CHỐNG ĐUỐI NƯỚC





NAN HCP WORKSHOP OPTIMAL NUTRITION FOR CHILDREN - BREASTMILK AND EMOTIONAL WELL-BEING





Client: Nestle Viet Nam Brand: Nan Milk Powder

Location: HCM & Ha Noi

ACHIEVEMENT:

- Scientific concept Design & Activities are impressive
- 540 doctors from HCM City, Mekong Delta and Southeast regions participated HCM Workshop.
- **250 doctors** from Hanoi and surrounding provinces participated Ha Noi Workshop.



NAN HCP WORKSHOP OPTIMAL NUTRITION















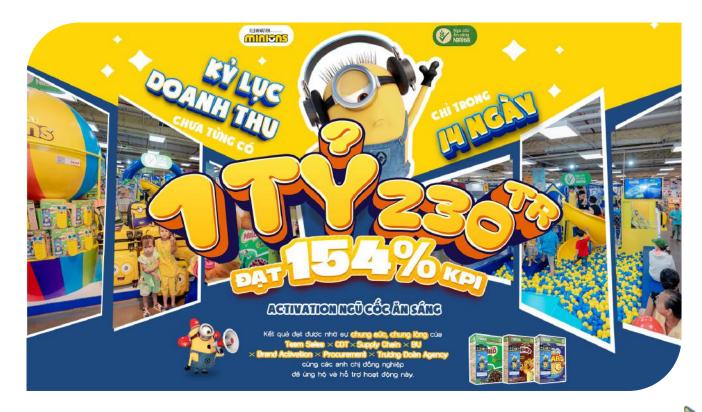
Mascara

UNIVERSITY, SCHOOL SHOPPING MALL HOSPITAL MT-GT RURAL INDUSTRIAL ZONE

Our well-trained team understands the role of activation in 360-degree brand communication, channel insights, consumer insights.... Their proven expertise, experience and capability deliver excellent activation solutions tailored for Vietnam market.



CPW x MINION ACTIVATION 2024



Client: Nestle Viet Nam

Brand: CPW

Channel: Supermarket & Shopping mall in

HCM & HN

ACHIEVEMENT:

Stunning design and production, together with insightful engagement activity to reach TA and convert to sales effectively.

HIGHLIGHT: **SALES VOLUME: 154% KPI**



CPW x MINION ACTIVATION 2024













CPW x DC ACTIVATION



Client: Nestle Viet Nam

Brand: CPW

Channel: Supermarket & Shopping mall in HCM & HN

ACHIEVEMENT:

Successfully engage with consumers through impressive design & activities for campaign CPW x DC to build awareness & push sale.

- 118% SALES KPI
- 108 ACTIVATIONS IN 7 MALLS IN HN & HCM
- 1.25 BIL VND OF TOTAL REVENUE

HIGHLIGHT: **SALES VOLUME: 118% KPI**



CPW ACTIVATION















ESTEE LAUDER ACTIVATION



Client: ESTEE LAUDER COMPANY

Brand: ESTEE LAUDER

Channel: Shopping mall in HCM

ACHIEVEMENT:

Deploy different promotion tactics to achieve sales KPI

 HR training, especially sales skill to approach and convert sales effectively

SALES: 800 MIL VND

SAMPLING: 1.000 SHOPPERS

HIGHLIGHT:

SALE VOLUME: 800 MIL VNÐ



PINK CAMPUS EVENT & ACTIVATION



Client: ESTEE LAUDER Brand: CLINIQUE

Channel: UNIVERSITY IN HCM

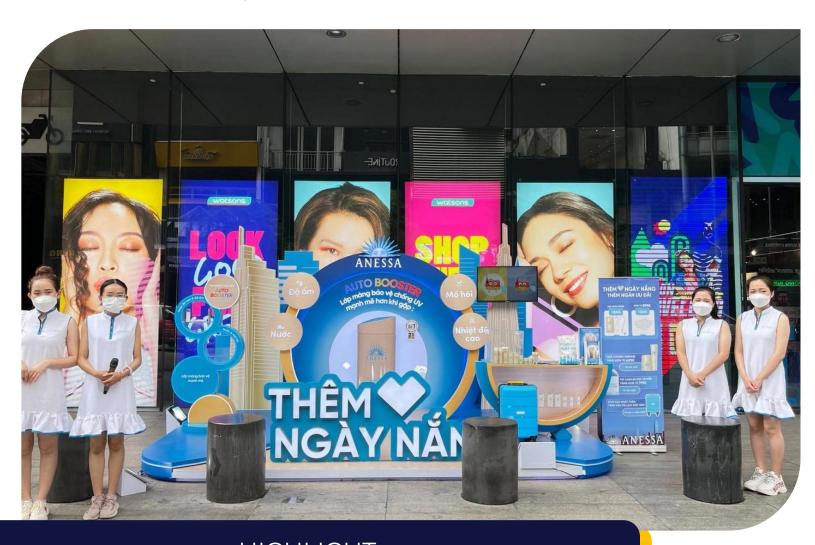
ACHIEVEMENT:

- Successfully set up activations at universities to educate students basic knowledge about skincare and boost sales with special promotion
- Create event for KOC to spread awareness for Clinique Moisture Surge 100H

PINK CAMPUS EVENT & ACTIVATION



ANESSA MINISHOW SERIES



Client: SHISEIDO Brand: ANESSA

Channel: Supermarket & Beauty & Clinic store in HA NOI & HCM

ACHIEVEMENT:

- Concept Design & Activities are impressive & match with Brand message
- Activities are attracted cosumers:
 Minigame, Live Band, Lucky draw &
 Demo test prove product's quality"
- SALES: 1.2 BIL VND
- NO. ACTIVATION: 260 SHOPPERS

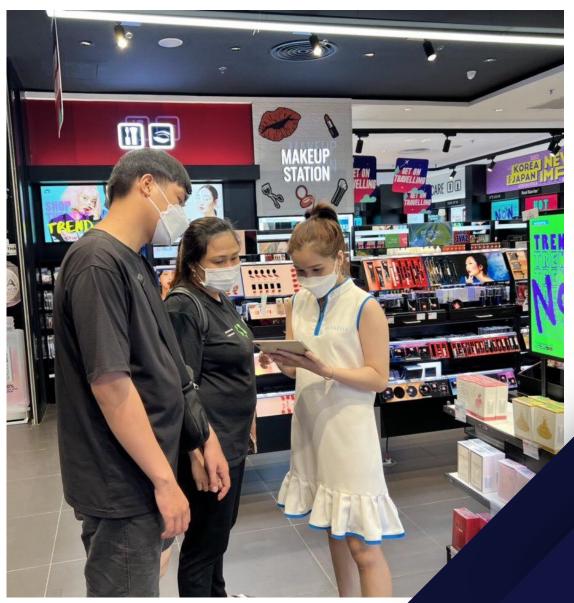
HIGHLIGHT:
SALES VOLUME: 189% REACHED

ANESSA MINISHOW SERIES









ELIXIR OFFICE TOUR

Client: SHISEIDO Brand: ELIXIR

Channel: Office buildings in HCM

ACHIEVEMENT:

- Booth Design & Activities are impressive & match with Brand message
- Activities are attracted cosumers:
 Demo test prove product's quality,
 Minigame, and Coffee when sign up as members
- 110% ENGAGEMENT KPI REACHED
- 30% GIFT RATE/ TRAFFIC



HIGHLIGHT: **KPI: 110% REACHED**

ELIXIR OFFICE TOUR









program RELAUNCH ACTIVATION



Client: Shiseido Brand: dProgram

Channel: Supermarket & Beauty & Clinic store in HA NOI & HCM

ACHIEVEMENT:

- Concept Design & Activities are impressive & match with Brand message
- SALES: 700 MIL VND
- 184 SUPERMARKETS IN HCMC AND HANOI.

HIGHLIGHT: SALES VOLUME: 700 MIL VNÐ



program RELAUNCH ACTIVATION













NAN HMO ACTIVATION



Client: Nestle Viet Nam Brand: NAN Milk Powder

Channel: Supermarket & Shopping mall in HCM & HN, Binh Duong, Dong Nai

ACHIEVEMENT:

- Concept Design & Activities are impressive
- Successfully launch new product to consumer and build up NAN image with mission "Accompanying Being a Scientific Mother".
- 170% SALE KPI
- 1.6BIL VND TOTAL REVENUE
- 20 SUPERMARKETS AND SHOPPING MALLS

HIGHLIGHT: SALES VOLUME: 170% KPI



NAN HMO ACTIVATION





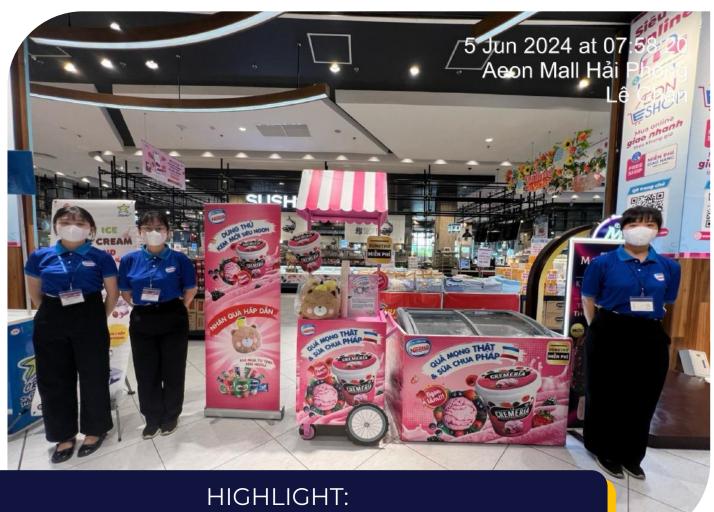








NESTLE ICE CREAM NIC



Client: Nestle Viet Nam

Brand: Cremeria

Channel: Shopping mall in HCM & HN

& Hai Phong

ACHIEVEMENT:

- 19,000 SAMPLING KPI
- 114% SAMPLING KPI REACHED
- 119% SALES KPI

HIGHLIGHT:
SALES TARGET: 119% KPI



NESTLE ICE CREAM NIC















NESCAFE CAFÉ VIỆT SAMPLING IN MT







HIGHLIGHT:

SALES TARGET: 119% KPI

Client: Nestle Viet Nam Brand: NESCAFE VIỆT

Channel: Sampling Redemption at Supermarket (North – South - Central)

ACHIEVEMENT:

- 119% OVER SALE KPI ACHIEVED
- 9 BIL VND OF TOTAL REVENUE
- 43 PROVINCES (1.500/ 3.100 SESSIONS)



NESCAFE CAFÉ VIỆT SAMPLING IN MT













NESTLE YOGU SAMPLING & REDEMPTION



Client: Nestle Viet Nam

Brand: Nestlé Yogu Drinking Nutritional Yogurt

Channel: Supermarket & Retailers in Nationwide

ACHIEVEMENT:

- Introduce new flavor of Nestle Yogurt to consumers
- Support consult promotion scheme in MT & close the deal with products on shelf
- 118% SALE KPI ACHIEVED
- 4,2 BIL VND FOR 1,000 SESSIONS
- 27 PROVINCES

HIGHLIGHT:

SALES TARGET: 118% KPI



NESTLE YOGU SAMPLING & REDEMPTION









NESTLE ROADSHOW



Client: Nestle Viet Nam

Brand: NESCAFE, MAGGI and All Nestle Brands

Channel: Wet Market Nationwide

ACHIEVEMENT:

- 10 years continuously executed the project.
- Successfully build up brand awareness, and support effectively for sales team to push sales directly to consumers (KPI Sales 15 VND million/session)
- SALES KPI 15 MIL/SESSION



HIGHLIGHT:

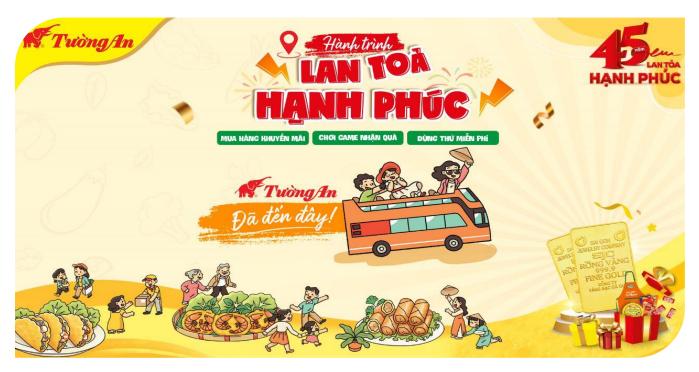
DURATION: 10 YEARS







Twong An "JOURNEY OF HAPPINESS" TRIP



Client: KIDO GROUP Brand: TƯỜNG AN

Channel: Markets across the North, Central, and South regions.

ACHIEVEMENT:

- Embark on the "Journey of Happiness" trip from North to South: sales, cooking shows with Tuong An cooking oil, and sales with attractive gift packages.
- 120% OVERALL SALES KPI
- 73 MARKETS

HIGHLIGHT:

SALES VOLUME: 120% KPI











NCF SAMPLING & REDEMPTION TT TET



Client: Nestle Viet Nam Brand: NESCAFE

Channel: Supermarket & Shopping mall in HCM & HN

ACHIEVEMENT:

- Implemented 68 teams at grocery stores at the same time
- 47 PROVINCES
- 120% SALES KPI REACHED
- X2 REACHED REVENUE COMPARED TO PROJECT'S BUDGET





HIGHLIGHT:

SALES VOLUME: 120% KPI



MILO SCHOOL SAMPLING



Client: : Nestle Viet Nam

Brand: MILO

Channel: Schools in 34 provinces.

ACHIEVEMENT:

- +20 YEARS PROJECT HAS BEEN EXECUTED BY TRUONG DOAN CONTINUOUSLY.
- +2 MILLION REACHES/ YEAR





HIGHLIGHT: **DURATION: +20 YEARS**

KIRIN IMUSE SAMPLING ACTIVATION



Client: KIRIN HOLDINGS

Brand: KIRIN

Channel: Parks and walking streets in HCMC & Hanoi

ACHIEVEMENT:

- Allocate HR appropriately and effective management to reach traffic at big public venue
- Ability to cooperate and work effectively with government for activation license in walking streets





HIGHLIGHT:

SAMPLING: 114% KPI

KIRIN IMUSE SAMPLING ACTIVATION















CONSUMER PROMOTION



Client: HEINEKEN VIETNAM Brand: TIGER, BIA VIỆT, HEINEKEN

ACHIEVEMENT:

- Manage the hanging of banners and the exchange of promotional caps/rings/boxes at thousands of prize redemption points across the country
- Prevent any loss of proof of winning through management software and In-House Experts.
- Monitor and manage the backlog
- Operate rewarding session to raise awareness of promotion









Heineken FESTIVE CELEBRATION



Client: HEINEKEN

Brand: BIA VIỆT, LARUE, HEINEKEN

Channel: GT Nationwide

ACHIEVEMENT:

 Activities are attracted cosumers: Gifts and sampling

HIGHLIGHT:

SALES VOLUME: 189% REACHED



LOCAL FESTIVAL





Client: HEINEKEN Brand: BIA VIỆT

Channel: TRADITIONAL BELIEF/RELEGIOUS, TRADITIONAL FOLK FESTIVAL, HISTORICAL FESTIVAL

ACHIEVEMENT:

- Concept Design & Activities are impressive & match with Brand message
- Activities are attracted cosumers: Minigame, Lucky draw & sampling
- **106% KPIS SALES VOLUME**
- **6 BIGGEST LOCAL FESTIVALS**

HIGHLIGHT:

SALES: 106% KPI



LOCAL FESTIVAL



















Client: MAST-JÄGERMEISTER SE Brand: JÄGERMEISTER

Channel: Horeca, Social Club

ACHIEVEMENT:

 Good operation and management to run mini event with performance of DJ, Singer, Dance, Mini Game in the nightlife environment



HIGHLIGHT:

SAMPLING: 122% KPI

JAGERMEISTER











DIGITAL SOLUTION

The digital revolution has created and opened many doors of opportunity for businesses and employees. This has changed consumer's mind-set and they are always looking for solutions convenient to them.

We quickly embrace digital solutions in business with the goal to enhance efficiency, agility, and customer experiences.

Also, we proactively create interactive experiences with customers on online social platforms to easily share and promote our brand image.





Client: KIDO GROUP Brand: TƯỜNG AN

Channel/ Platform: Microsite & ZOA

ACHIEVEMENT:

Successful application of AI technology in Tường An's promotion program:

#1: Customers buy Tuong An products

#2: Scan bill with AI system (OCR)

#3: OCR recognize valid bill

#4: Accept customers play Lucky draw & redeem gifts









Brand: OREO

Channel/ Platform: Zalo, Microsite,

SCOPE OF WORK:

- Develop Zalo Official Account and Mini apps for OREO Vietnam to activate the limited edition hunting game and communicate with consumers during special promotion of OREO.
- Lucky draw system
- Brandname SMS
- System integrated



Brand: Kinh Do

Channel/Flatform: Zalo OA

SCOPE OF WORK:

- Scan QR code and enter the prize code inside the package
- Lucky Draw system
- Brandname SMS



Mondelez DIGITAL ACTIVATION



Brand: Cosy

Channel/Flatform: Microsite

SCOPE OF WORK:

- Scan QR code and enter the prize code inside the packaging
- Generate photos to puzzle
- Lucky draw system
- Brandname SMS



Brand: Solite

Channel/Flatform: Microsite, Zalo

SCOPE OF WORK:

- Scan QR code and enter the prize code inside the packaging
- Generate photos to puzzle
- Lucky draw system
- Brandname SMS
- Zalo Mini App

JO MALONE CHRISTMAS OUTPOST

LONDON

Digital Interactive Game

Client: Estee Lauder Viet Nam

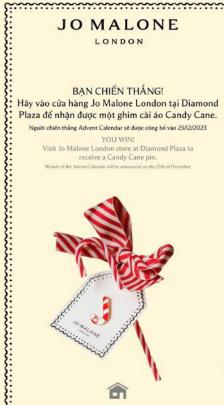
Brand: Jo Malone

Channel/ Platform: Microsite

ACHIEVEMENT:

- Successfully engage and collect information from customers via Jo Malone Outpost at flagship store
- Drive passer-bys to the flagship store







O SENKA SENKA 20 YEARS ACTIVATION

DIGITAL MINI APP

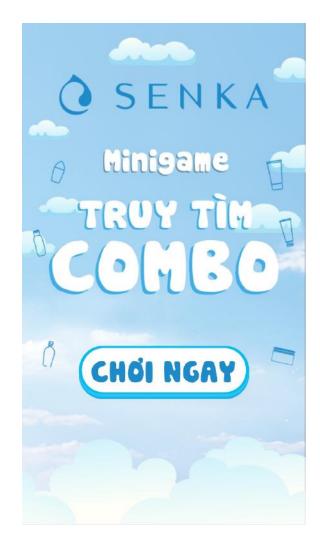
Client: Shiseido Viet Nam

Brand: Senka

Channel/ Platform: Microsite

ACHIEVEMENT:

- Successfully engage and collect information from customers via Senka 20 years activation with mascot 2023 and drive passers-by to the sale area.
- 31 SUPERMARKETS
- 7 PROVINCES







TET DISPLAY & DIGITAL ACTIVATION



ACTIVATION BOOTH

Client: Mondelez International Inc.

Brand: Kinh Do

Channel: Public place

ACHIEVEMENT:

• Successfully develop AR filter to interact with customers and spread awareness on social media







TET DISPLAY & DIGITAL ACTIVATION





AR Filter and Lucky draw

Client: Mondelez International Inc.

Brand: Kinh Do

Channel/ Platform: AR Filter and Facebook check in, Microsite

ACHIEVEMENT:

 Successfully develop AR filter to interact with customers and spread awareness on social media



OUR VISION

We are striving to become the leading innovative and trusted brand experience partner in Vietnam.



CONTACT

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